## medical billing and coding resume examples

medical billing and coding resume examples serve as essential guides for professionals aiming to enter or advance in the healthcare administration field. These examples illustrate how to effectively present relevant skills, certifications, and experience to attract the attention of hiring managers. Crafting an impactful resume in medical billing and coding requires understanding industry-specific terminology, highlighting technical proficiency, and demonstrating knowledge of healthcare regulations. This article explores various aspects of creating a standout resume, including formatting tips, key sections to include, and common mistakes to avoid. Additionally, it provides sample resume snippets and advice on tailoring content to different job descriptions. The comprehensive coverage ensures candidates can optimize their resumes for applicant tracking systems (ATS) and improve their chances of securing interviews in a competitive job market.

- Understanding the Role of Medical Billing and Coding Professionals
- Essential Components of a Medical Billing and Coding Resume
- Formatting Tips for an Effective Resume
- Sample Medical Billing and Coding Resume Examples
- Common Mistakes to Avoid in Medical Billing and Coding Resumes
- Optimizing Resumes for Applicant Tracking Systems

# Understanding the Role of Medical Billing and Coding Professionals

Medical billing and coding professionals play a critical role in the healthcare industry by ensuring accurate documentation and processing of patient information for billing and insurance purposes. Their responsibilities include translating medical procedures and diagnoses into standardized codes, managing insurance claims, and maintaining patient records. Understanding the complexity of this role helps job seekers emphasize relevant skills and experiences in their resumes. Knowledge of medical terminology, coding systems such as ICD-10 and CPT, and familiarity with healthcare software are fundamental to success in this field. This section outlines the core duties and the significance of these roles to provide context for resume development.

#### **Key Responsibilities**

The primary duties of medical billing and coding specialists include:

Reviewing clinical statements and assigning standardized codes for diagnoses and procedures.

- Preparing and submitting insurance claims accurately and timely.
- Ensuring compliance with healthcare regulations and coding guidelines.
- Communicating with healthcare providers and insurance companies to resolve discrepancies.
- Maintaining patient confidentiality and secure handling of sensitive information.

#### Required Skills and Knowledge

Successful medical billing and coding professionals typically demonstrate proficiency in:

- Medical terminology and anatomy
- ICD-10, CPT, and HCPCS coding systems
- Electronic Health Record (EHR) systems and billing software
- Attention to detail and accuracy
- Understanding of insurance policies and reimbursement processes

# Essential Components of a Medical Billing and Coding Resume

A well-structured resume for medical billing and coding positions includes several critical sections that collectively showcase qualifications and suitability for the role. These components must be organized clearly to facilitate easy reading by recruiters and automated screening systems. Each section should be tailored to highlight relevant experiences and certifications that align with job requirements. This section breaks down the necessary elements and explains their importance in a professional resume.

#### **Contact Information**

The contact section should be concise and prominently displayed at the top of the resume. It must include the applicant's full name, phone number, professional email address, and optionally, LinkedIn profile or relevant professional websites. Accurate contact details ensure employers can easily reach candidates for interview invitations.

#### **Professional Summary or Objective**

A compelling professional summary or objective statement introduces the candidate by highlighting

key qualifications and career goals. This brief paragraph should include relevant keywords such as "medical coding," "billing accuracy," or "healthcare compliance," immediately capturing the reader's attention and setting the tone for the resume.

#### **Skills Section**

The skills section lists technical abilities and soft skills pertinent to medical billing and coding. It serves as a quick reference for hiring managers to assess the candidate's expertise. Including a mix of hard skills (coding certifications, software proficiency) and soft skills (communication, problem-solving) is recommended.

#### **Work Experience**

Detailing professional experience, especially in healthcare or related administrative roles, is crucial. Each job entry should include the job title, employer name, location, and dates of employment. Bullet points describing responsibilities and achievements must be specific, quantifiable, and incorporate relevant keywords to enhance ATS compatibility.

#### **Education and Certifications**

Educational background and professional certifications validate the candidate's knowledge and qualifications. Common certifications include Certified Professional Coder (CPC), Certified Coding Specialist (CCS), and Certified Medical Reimbursement Specialist (CMRS). Listing these credentials prominently can significantly strengthen a resume.

### Formatting Tips for an Effective Resume

Proper formatting enhances the readability and professionalism of a medical billing and coding resume. Clear organization, consistent font usage, and appropriate spacing contribute to a positive impression. This section outlines best practices in resume formatting tailored to the healthcare administrative field.

#### **Resume Length and Layout**

Medical billing and coding resumes should ideally be one to two pages long, depending on experience level. The layout must be clean, with distinct headings for each section and ample white space to avoid clutter. Using bullet points instead of long paragraphs improves scan-ability.

#### **Font and Style Choices**

Professional fonts such as Arial, Calibri, or Times New Roman at 10-12 point size are preferred. Bold and italics can be used sparingly to emphasize section headers or key accomplishments. Avoid excessive colors or graphics that can distract from the content or confuse ATS.

#### **Use of Keywords**

Integrating industry-specific keywords throughout the resume is essential for passing electronic screening tools. Keywords should be naturally embedded in the summary, skills, and work experience sections. This strategy increases the likelihood of the resume being selected for further review.

### Sample Medical Billing and Coding Resume Examples

Reviewing sample resumes provides valuable insights into effective presentation and content strategies. Below are examples demonstrating how to structure and phrase different sections to maximize impact.

#### **Example 1: Entry-Level Medical Billing and Coding Resume**

**Professional Summary:** Certified Medical Coder with comprehensive knowledge of ICD-10 and CPT coding systems. Skilled in managing patient billing processes and maintaining accurate electronic health records. Strong attention to detail and commitment to compliance with healthcare regulations.

**Skills:** ICD-10 Coding, CPT Coding, Medical Terminology, Electronic Health Records (EHR), Insurance Claims Processing, HIPAA Compliance

# Example 2: Experienced Medical Billing and Coding Specialist Resume

**Professional Summary:** Experienced medical billing and coding specialist with over five years in healthcare administration. Proficient in using billing software such as Epic and Medisoft. Demonstrated ability to reduce claim denials by 15% through meticulous coding and documentation review.

#### **Key Achievements:**

- Processed over 1,000 insurance claims monthly with 98% accuracy.
- Trained and mentored junior coders on coding best practices and regulatory compliance.
- Collaborated with clinical staff to clarify documentation and improve coding accuracy.

# Common Mistakes to Avoid in Medical Billing and Coding Resumes

Awareness of frequent errors can help candidates avoid pitfalls that undermine the effectiveness of their resumes. These mistakes often result in automatic rejection or missed opportunities for

interviews.

#### **Generic or Vague Statements**

Resumes that lack specific details about skills and accomplishments tend to appear unimpressive. Instead of generic phrases such as "responsible for coding," use precise descriptions that quantify achievements and clarify responsibilities.

#### **Ignoring ATS Optimization**

Many employers use applicant tracking systems to filter resumes. Failure to include relevant keywords or using complex formatting can cause resumes to be overlooked. Ensuring keyword integration and clean formatting is crucial.

#### **Spelling and Grammar Errors**

Errors in spelling or grammar convey a lack of professionalism and attention to detail, which are critical in medical billing and coding roles. Thorough proofreading is essential before submitting any resume.

### **Optimizing Resumes for Applicant Tracking Systems**

Applicant Tracking Systems (ATS) are software tools that screen resumes based on keyword relevance and formatting. Understanding how to optimize resumes for ATS improves the chances of progressing to the interview stage.

#### **Incorporate Relevant Keywords**

Researching job descriptions and integrating frequently mentioned skills, certifications, and industry terms throughout the resume enhances ATS compatibility. Keywords should appear naturally in multiple sections.

### **Use Standard Headings**

ATS software recognizes common section headings such as "Work Experience," "Education," and "Skills." Using non-standard titles may result in important information being missed during screening.

#### **Avoid Complex Formatting**

Simple formatting with standard fonts, bullet points, and minimal use of tables or graphics ensures readability by ATS. Avoiding headers, footers, and unusual characters also prevents parsing errors.

### **Frequently Asked Questions**

# What are the key skills to highlight on a medical billing and coding resume?

Key skills to highlight include knowledge of ICD-10, CPT, and HCPCS coding systems, proficiency with medical billing software, attention to detail, understanding of healthcare regulations, and strong organizational abilities.

# How should I format a medical billing and coding resume for maximum impact?

Use a clean, professional format with clear headings. Start with a summary or objective, followed by skills, work experience, education, and certifications. Use bullet points to list responsibilities and achievements, and quantify results when possible.

# What certifications should I include on a medical billing and coding resume?

Include certifications such as Certified Professional Coder (CPC), Certified Coding Specialist (CCS), Certified Billing and Coding Specialist (CBCS), or any state-specific credentials relevant to the job.

# How can I tailor my resume for an entry-level medical billing and coding position?

Emphasize relevant coursework, internships, volunteer work, and any hands-on experience with coding software. Highlight certifications and soft skills like communication and accuracy, and use action verbs to describe your responsibilities.

# What are some examples of achievements to list on a medical billing and coding resume?

Examples include reducing claim denials by a certain percentage, improving billing accuracy, processing a high volume of claims efficiently, or implementing a new coding system that enhanced workflow.

# Should I include keywords from the job description in my medical billing and coding resume?

Yes, incorporating relevant keywords such as specific coding systems, software names, and required skills from the job description can help your resume pass automated applicant tracking systems (ATS) and catch the hiring manager's attention.

### How important is work experience compared to certifications on a medical billing and coding resume?

Both are important; certifications demonstrate your knowledge and qualification, while work experience shows your practical application of skills. For entry-level positions, certifications may carry more weight, whereas experienced candidates should highlight accomplishments and job history.

#### **Additional Resources**

- 1. Medical Billing and Coding Resume Guide: Crafting Your Path to Success
  This book provides comprehensive guidance on creating effective resumes tailored specifically for medical billing and coding professionals. It includes sample resumes, tips on highlighting relevant skills, and advice on showcasing certifications and experience. Readers will learn how to stand out in this competitive field by presenting their qualifications clearly and professionally.
- 2. Resume Examples for Medical Coders and Billers: A Step-by-Step Approach
  Designed for both beginners and experienced coders, this book offers a variety of resume examples
  that demonstrate how to emphasize key competencies. It covers formatting techniques and language
  that appeal to hiring managers in healthcare administration. Additionally, the book provides insights
  into incorporating industry-specific terminology to enhance resume impact.
- 3. Winning Resumes for Medical Billing and Coding Professionals

  This resource focuses on building resumes that effectively communicate the candidate's expertise in medical billing and coding. It features multiple templates and sample resumes that target different career levels, from entry to advanced. Readers will also find tips on tailoring resumes for specific job postings and utilizing keywords to pass applicant tracking systems.
- 4. *Medical Billing and Coding Job Search Toolkit: Resumes and Cover Letters*Beyond just resume examples, this toolkit includes guidance on crafting compelling cover letters and preparing for interviews. It emphasizes how to present medical billing and coding credentials and work history in a manner that appeals to healthcare employers. The book also provides advice on online job applications and networking strategies.
- 5. *The Complete Medical Billing and Coding Resume Handbook*This handbook offers detailed instructions on writing resumes that highlight technical skills, certifications, and practical experience in the healthcare billing sector. It addresses common challenges faced by job seekers in this field and provides solutions to overcome them. The book's sample resumes demonstrate how to organize content logically and attractively.
- 6. Medical Coding and Billing Resumes: Templates and Tips for Success
  A practical guide filled with customizable templates and expert tips for creating standout resumes. It covers how to effectively detail coding proficiency, software knowledge, and compliance understanding. The book also advises on how to quantify achievements and responsibilities to make resumes more impactful.
- 7. Resume Writing for Medical Coders and Billers: Strategies That Work
  This book delves into strategic resume writing tailored for medical coding and billing careers. It
  highlights the importance of keyword optimization, clarity, and conciseness. The author shares

methods to align resumes with employer expectations and industry standards, increasing the chances of securing interviews.

- 8. Sample Resumes for Medical Billing and Coding Careers
- Featuring a collection of real-world resume samples, this book provides inspiration and practical examples for job seekers. Each sample is accompanied by commentary explaining why certain elements work well. It helps readers understand how to customize their resumes to different roles within the medical billing and coding field.
- 9. Effective Resume Building for Medical Billing and Coding Specialists
  Focused on helping specialists craft resumes that emphasize accuracy, attention to detail, and regulatory knowledge. The book includes advice on highlighting continuing education and professional development. It aims to equip job seekers with the tools needed to present themselves as competent and reliable candidates in the healthcare industry.

### **Medical Billing And Coding Resume Examples**

Find other PDF articles:

 $\underline{http://www.devensbusiness.com/archive-library-307/files?trackid=IIQ79-6091\&title=free-rein-leadership-definition.pdf}$ 

### Related to medical billing and coding resume examples

**7 Medical Billing Resume Examples Built for 2025 - BeamJobs** We've examined hundreds of resumes and job openings in the medical industry, so check out our sample medical billing resume examples and resume tips to get started

**Medical Billing and Coding Resume - Skills & Free Samples** Write a medical billing and coding resume that impresses clinics and insurers. Get a free template and check two experience-tailored samples

**6 Medical Billing Resume Examples for 2025 | Resume Worded** Use these real, recruiter-vetted medical billing resume examples to get inspiration as you're writing your own

**Medical Billing And Coding Resume Examples & Templates (2025)** Build & download your medical billing and coding resume in a few simple steps. Browse expertly crafted examples & tips from Certified Professional Resume Writers

**Best Medical Billing and Coding Specialist Resume Examples** Find expert resume tips, including key skills and action verbs to highlight. Plus, medical billing and coding specialist resume examples for various experience levels

**16 Medical Coder Resume Examples for 2025 - CV Compiler** List any medical billing systems you know, like ICD-10 or CPT coding. Show your attention to detail with examples, maybe you reviewed 150 patient accounts daily for accuracy

**Medical Billing And Coding Specialist Resume Examples** Looking for professional Medical Billing And Coding Specialist resume examples? LiveCareer provides examples with the best format, template & keyword options

**Medical Billing and Coding Specialist Resume Examples** Land your dream job in 2025 using these medical billing and coding specialist resume examples and samples. Access expert advice and

templates to craft a standout resume

**Medical Coding and Billing Resume: Examples, Templates & Tips** In a field where precision is critical, our medical coding resume examples serve as your reliable guide for job searching in 2025 and beyond. by Heather O'Neill, CPRW | Career

**Medical Billing Resume Examples and Tips for 2025** As a medical biller, you play a critical role in ensuring healthcare providers are accurately reimbursed for their services—a task that requires precision, an understanding of

**7 Medical Billing Resume Examples Built for 2025 - BeamJobs** We've examined hundreds of resumes and job openings in the medical industry, so check out our sample medical billing resume examples and resume tips to get started

**Medical Billing and Coding Resume - Skills & Free Samples** Write a medical billing and coding resume that impresses clinics and insurers. Get a free template and check two experience-tailored samples

**6 Medical Billing Resume Examples for 2025 | Resume Worded** Use these real, recruiter-vetted medical billing resume examples to get inspiration as you're writing your own

**Medical Billing And Coding Resume Examples & Templates (2025)** Build & download your medical billing and coding resume in a few simple steps. Browse expertly crafted examples & tips from Certified Professional Resume Writers

**Best Medical Billing and Coding Specialist Resume Examples and** Find expert resume tips, including key skills and action verbs to highlight. Plus, medical billing and coding specialist resume examples for various experience levels

**16 Medical Coder Resume Examples for 2025 - CV Compiler** List any medical billing systems you know, like ICD-10 or CPT coding. Show your attention to detail with examples, maybe you reviewed 150 patient accounts daily for accuracy

**Medical Billing And Coding Specialist Resume Examples** Looking for professional Medical Billing And Coding Specialist resume examples? LiveCareer provides examples with the best format, template & keyword options

**Medical Billing and Coding Specialist Resume Examples** Land your dream job in 2025 using these medical billing and coding specialist resume examples and samples. Access expert advice and templates to craft a standout resume

**Medical Coding and Billing Resume: Examples, Templates & Tips** In a field where precision is critical, our medical coding resume examples serve as your reliable guide for job searching in 2025 and beyond. by Heather O'Neill, CPRW | Career

**Medical Billing Resume Examples and Tips for 2025** As a medical biller, you play a critical role in ensuring healthcare providers are accurately reimbursed for their services—a task that requires precision, an understanding of

**7 Medical Billing Resume Examples Built for 2025 - BeamJobs** We've examined hundreds of resumes and job openings in the medical industry, so check out our sample medical billing resume examples and resume tips to get started

**Medical Billing and Coding Resume - Skills & Free Samples** Write a medical billing and coding resume that impresses clinics and insurers. Get a free template and check two experience-tailored samples

**6 Medical Billing Resume Examples for 2025 | Resume Worded** Use these real, recruiter-vetted medical billing resume examples to get inspiration as you're writing your own

**Medical Billing And Coding Resume Examples & Templates (2025)** Build & download your medical billing and coding resume in a few simple steps. Browse expertly crafted examples & tips from Certified Professional Resume Writers

**Best Medical Billing and Coding Specialist Resume Examples and** Find expert resume tips, including key skills and action verbs to highlight. Plus, medical billing and coding specialist resume examples for various experience levels

16 Medical Coder Resume Examples for 2025 - CV Compiler List any medical billing systems

you know, like ICD-10 or CPT coding. Show your attention to detail with examples, maybe you reviewed 150 patient accounts daily for accuracy

**Medical Billing And Coding Specialist Resume Examples** Looking for professional Medical Billing And Coding Specialist resume examples? LiveCareer provides examples with the best format, template & keyword options

**Medical Billing and Coding Specialist Resume Examples** Land your dream job in 2025 using these medical billing and coding specialist resume examples and samples. Access expert advice and templates to craft a standout resume

**Medical Coding and Billing Resume: Examples, Templates & Tips** In a field where precision is critical, our medical coding resume examples serve as your reliable guide for job searching in 2025 and beyond. by Heather O'Neill, CPRW | Career

**Medical Billing Resume Examples and Tips for 2025** As a medical biller, you play a critical role in ensuring healthcare providers are accurately reimbursed for their services—a task that requires precision, an understanding of

**7 Medical Billing Resume Examples Built for 2025 - BeamJobs** We've examined hundreds of resumes and job openings in the medical industry, so check out our sample medical billing resume examples and resume tips to get started

**Medical Billing and Coding Resume - Skills & Free Samples** Write a medical billing and coding resume that impresses clinics and insurers. Get a free template and check two experience-tailored samples

**6 Medical Billing Resume Examples for 2025 | Resume Worded** Use these real, recruiter-vetted medical billing resume examples to get inspiration as you're writing your own

**Medical Billing And Coding Resume Examples & Templates (2025)** Build & download your medical billing and coding resume in a few simple steps. Browse expertly crafted examples & tips from Certified Professional Resume Writers

**Best Medical Billing and Coding Specialist Resume Examples and** Find expert resume tips, including key skills and action verbs to highlight. Plus, medical billing and coding specialist resume examples for various experience levels

**16 Medical Coder Resume Examples for 2025 - CV Compiler** List any medical billing systems you know, like ICD-10 or CPT coding. Show your attention to detail with examples, maybe you reviewed 150 patient accounts daily for accuracy

**Medical Billing And Coding Specialist Resume Examples** Looking for professional Medical Billing And Coding Specialist resume examples? LiveCareer provides examples with the best format, template & keyword options

**Medical Billing and Coding Specialist Resume Examples** Land your dream job in 2025 using these medical billing and coding specialist resume examples and samples. Access expert advice and templates to craft a standout resume

**Medical Coding and Billing Resume: Examples, Templates & Tips** In a field where precision is critical, our medical coding resume examples serve as your reliable guide for job searching in 2025 and beyond. by Heather O'Neill, CPRW | Career

**Medical Billing Resume Examples and Tips for 2025** As a medical biller, you play a critical role in ensuring healthcare providers are accurately reimbursed for their services—a task that requires precision, an understanding of

**7 Medical Billing Resume Examples Built for 2025 - BeamJobs** We've examined hundreds of resumes and job openings in the medical industry, so check out our sample medical billing resume examples and resume tips to get started

**Medical Billing and Coding Resume - Skills & Free Samples** Write a medical billing and coding resume that impresses clinics and insurers. Get a free template and check two experience-tailored samples

**6 Medical Billing Resume Examples for 2025 | Resume Worded** Use these real, recruiter-vetted medical billing resume examples to get inspiration as you're writing your own

- **Medical Billing And Coding Resume Examples & Templates (2025)** Build & download your medical billing and coding resume in a few simple steps. Browse expertly crafted examples & tips from Certified Professional Resume Writers
- **Best Medical Billing and Coding Specialist Resume Examples and** Find expert resume tips, including key skills and action verbs to highlight. Plus, medical billing and coding specialist resume examples for various experience levels
- **16 Medical Coder Resume Examples for 2025 CV Compiler** List any medical billing systems you know, like ICD-10 or CPT coding. Show your attention to detail with examples, maybe you reviewed 150 patient accounts daily for accuracy
- **Medical Billing And Coding Specialist Resume Examples** Looking for professional Medical Billing And Coding Specialist resume examples? LiveCareer provides examples with the best format, template & keyword options
- **Medical Billing and Coding Specialist Resume Examples** Land your dream job in 2025 using these medical billing and coding specialist resume examples and samples. Access expert advice and templates to craft a standout resume
- **Medical Coding and Billing Resume: Examples, Templates & Tips** In a field where precision is critical, our medical coding resume examples serve as your reliable guide for job searching in 2025 and beyond. by Heather O'Neill, CPRW | Career
- **Medical Billing Resume Examples and Tips for 2025** As a medical biller, you play a critical role in ensuring healthcare providers are accurately reimbursed for their services—a task that requires precision, an understanding of
- **7 Medical Billing Resume Examples Built for 2025 BeamJobs** We've examined hundreds of resumes and job openings in the medical industry, so check out our sample medical billing resume examples and resume tips to get started
- **Medical Billing and Coding Resume Skills & Free Samples** Write a medical billing and coding resume that impresses clinics and insurers. Get a free template and check two experience-tailored samples
- **6 Medical Billing Resume Examples for 2025 | Resume Worded** Use these real, recruiter-vetted medical billing resume examples to get inspiration as you're writing your own
- **Medical Billing And Coding Resume Examples & Templates (2025)** Build & download your medical billing and coding resume in a few simple steps. Browse expertly crafted examples & tips from Certified Professional Resume Writers
- **Best Medical Billing and Coding Specialist Resume Examples and** Find expert resume tips, including key skills and action verbs to highlight. Plus, medical billing and coding specialist resume examples for various experience levels
- **16 Medical Coder Resume Examples for 2025 CV Compiler** List any medical billing systems you know, like ICD-10 or CPT coding. Show your attention to detail with examples, maybe you reviewed 150 patient accounts daily for accuracy
- **Medical Billing And Coding Specialist Resume Examples** Looking for professional Medical Billing And Coding Specialist resume examples? LiveCareer provides examples with the best format, template & keyword options
- **Medical Billing and Coding Specialist Resume Examples** Land your dream job in 2025 using these medical billing and coding specialist resume examples and samples. Access expert advice and templates to craft a standout resume
- **Medical Coding and Billing Resume: Examples, Templates & Tips** In a field where precision is critical, our medical coding resume examples serve as your reliable guide for job searching in 2025 and beyond. by Heather O'Neill, CPRW | Career
- **Medical Billing Resume Examples and Tips for 2025** As a medical biller, you play a critical role in ensuring healthcare providers are accurately reimbursed for their services—a task that requires precision, an understanding of

### Related to medical billing and coding resume examples

What Is Medical Billing and Coding? (Business News Daily4y) This guide was reviewed by a Business News Daily editor to ensure it provides comprehensive and accurate information to aid your buying decision. The United States Bureau of Labor Statistics predicts

What Is Medical Billing and Coding? (Business News Daily4y) This guide was reviewed by a Business News Daily editor to ensure it provides comprehensive and accurate information to aid your buying decision. The United States Bureau of Labor Statistics predicts

**Medical Billing And Coding Certification: How To Find Training** (Forbes1y) Have a question for Mikeie Reiland, MFA or our other editors? Ask here for a chance to be featured in a story. Submit your question This form is protected by

**Medical Billing And Coding Certification: How To Find Training** (Forbes1y) Have a question for Mikeie Reiland, MFA or our other editors? Ask here for a chance to be featured in a story. Submit your question This form is protected by

**What Is Medical Billing and Coding?** (Forbes2mon) Editorial Note: We earn a commission from partner links on Forbes Advisor. Commissions do not affect our editors' opinions or evaluations. If you're looking for an opportunity to work in the

What Is Medical Billing and Coding? (Forbes2mon) Editorial Note: We earn a commission from partner links on Forbes Advisor. Commissions do not affect our editors' opinions or evaluations. If you're looking for an opportunity to work in the

Back to Home: http://www.devensbusiness.com